

# INVESTOR RELATIONS

Wilmar's Investor Relations (IR) team strives to provide timely updates on the Group's financial performance, strategic direction and business developments through multiple channels to assist existing and potential investors make informed investment decisions. With regular engagement, we aim to build long-term relationships with our stakeholders in the financial community.

## EFFECTIVELY ENGAGING STAKEHOLDERS

During the year, management and the IR team engaged with over 150 investors via various channels including one-on-one meetings, group meetings, local and overseas investor conferences, results briefings, analyst meetings, teleconferences and roadshows. These events provide existing and potential investors access to senior management to discuss the Group's strategic direction, industry trends and financial performance. We also ensure that immediate concerns raised by investors who do not attend these conferences are addressed via e-mails, meetings or conference calls in a timely and accurate manner.

Held on 24 April 2019, the Group's Annual General Meeting (AGM) was well-attended by over 250 shareholders. An update on the Group's progress and financial highlights in the past year was presented by the Chief Financial Officer. This was followed by a series of TV commercials of some of our consumer products from various key markets. The Board of Directors as well as the Senior Management were in attendance to address any queries and concerns raised by shareholders. As in past AGMs, we showcased our new and flagship consumer pack oils, flour, rice and other products from key countries to keep investors updated on our product offerings.

Our efforts to reach out to the retail investing community also include a long-term sponsorship of the Securities Investors Association (Singapore) (SIAS). This sponsorship helps to support a wide variety of programmes such as investor education, corporate actions and membership drive.

We continue to build on the relationships with sell-side research analysts and have 16 analysts providing regular coverage on Wilmar.

## IR RESOURCES

The IR website is a key resource for corporate and stock information, financial data, policies, quarterly financial results, annual reports and significant business developments. All disclosures submitted to the Singapore Exchange (SGX) are uploaded to the Investors & Media section of the Group's corporate website (<http://ir-media.wilmar-international.com>) in a timely and consistent manner. Members of the investment community can also subscribe to our e-mail alerts and request for information through the website.

## ESG INVESTING

In recent years, we have seen an increasing focus on environmental, social and governance (ESG) issues amongst investors. The IR team works closely with the Group's Sustainability team to ensure that stakeholders are kept updated on our sustainability endeavours. Resource materials such as sustainability briefs on various programmes, the annual sustainability report as well as important updates on sustainability-related topics are made available on the Group's Sustainability Dashboard (<http://www.wilmar-international.com/sustainability>).

In addition, we held a sustainability event to provide key updates on our sustainability programme, including details on our supplier reporting tool,

No Deforestation, No Peat and No Exploitation (NDPE) policy refresh and progress on labour matters. The event was warmly received by over 100 bankers, analysts and portfolio managers in attendance.

## ENHANCING SHAREHOLDER VALUE

Our investment in key growth areas such as consumer products, rice and flour businesses will continue to enhance long-term shareholder value. The Group's resilient integrated business model has proven to be effective amidst macroeconomic uncertainty and commodity prices decline in recent years.

In July 2019, we announced that the China Securities Regulatory Commission has accepted Yihai Kerry Arawana Holdings Co., Ltd's (YKA) application for its proposed listing on the Shenzhen Stock Exchange. YKA is a 99.99%-owned subsidiary of Wilmar, incorporated in the People's Republic of China. Wilmar will retain majority control in YKA post listing and for the foreseeable future. The Proposed IPO is also expected to unlock shareholder value for Wilmar. There will be no change to Wilmar's SGX-ST mainboard listing status as part of the Proposed IPO and in the foreseeable future.

We remain optimistic about the future of Asia. Our investment in growth opportunities will continue to align with the objective of creating long-term value for shareholders. We are proposing a total cash dividend of 12.5 Singapore cents per share for the year, representing the highest cash dividend declared by the Group since listing.

## INVESTOR CALENDAR

February	FY2018 Results Briefing (Singapore)
March	Credit Suisse 22 <sup>nd</sup> Asian Investment Conference (Hong Kong)
April	Annual and Extraordinary General Meeting (Singapore)
May	1QFY2019 Analyst Meeting (Singapore)
June	Citi ASEAN C-Suite Investor Conference (Singapore)
August	2QFY2019 Results Briefing (Singapore) Macquarie ASEAN Conference (Singapore)
November	3QFY2019 Analyst Meeting (Singapore) Sustainability Event Morgan Stanley 18 <sup>th</sup> Asia Pacific Summit 2019 (Singapore)